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OUTLOOK

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Regulated utilities - US

2019 outlook shifts to negative due to weaker cash flows, continued high leverage

Our negative outlook indicates our expectations for the fundamental business conditions driving the US regulated utility industry over the next 12-18 months.

The outlook for the US regulated utility sector has changed to negative from stable, reflecting increased financial risk due to lower cash flow and holding company leverage at its highest level since 2008. These factors will reduce the ratio of funds from operations (FFO) to debt by up to 200 basis points over the next 12-18 months.

- » **Cash flow will decline due to a lower contribution from deferred taxes.** The combination of the loss of bonus depreciation and a lower tax rate as a result of the Tax Cuts & Jobs Act (TCJA) means that utilities and their holding companies will lose some of the cash flow contribution from deferred taxes. Since 2010, deferred taxes have contributed around 14% of consolidated FFO, but we see this falling to around 8% through 2019. This will drive down the consolidated ratio of FFO to debt, for a peer group of 42 utility holding companies, from 17% toward 15% over the outlook period.
- » **Regulatory and management responses may not improve financials until 2020.** Some state regulatory commissions have issued credit-supportive rate orders to offset reduced cash flow because of tax reform, and several holding companies are executing plans to strengthen their balance sheets. But it could take longer than 12-18 months before sector-wide financial metrics improve.
- » **High leverage will persist due to growing capital spending and rising dividends.** For our peer group, consolidated debt to EBITDA of 5.1x in 2017 was at a 10-year high, and a consolidated debt to equity ratio of 1.5x was at its highest level since 2008. These leverage metrics will remain elevated given higher capital spending in 2018 and 2019, rising dividends and a continued heavy reliance on debt financing.
- » **What could change our outlook** The outlook could return to stable if we expect the sector's financial profile to stabilize, even if that is at today's lower levels. A positive outlook could be considered if we expect a recovery in key cash flow metrics where consolidated cash flow starts to improve by roughly 15%-20% or the ratio of consolidated FFO to debt indicates a return to the 17%-19% range. Underpinning each of these scenarios is a supportive regulatory environment across most US jurisdictions.

Cash flow will decline due to a lower contribution from deferred taxes

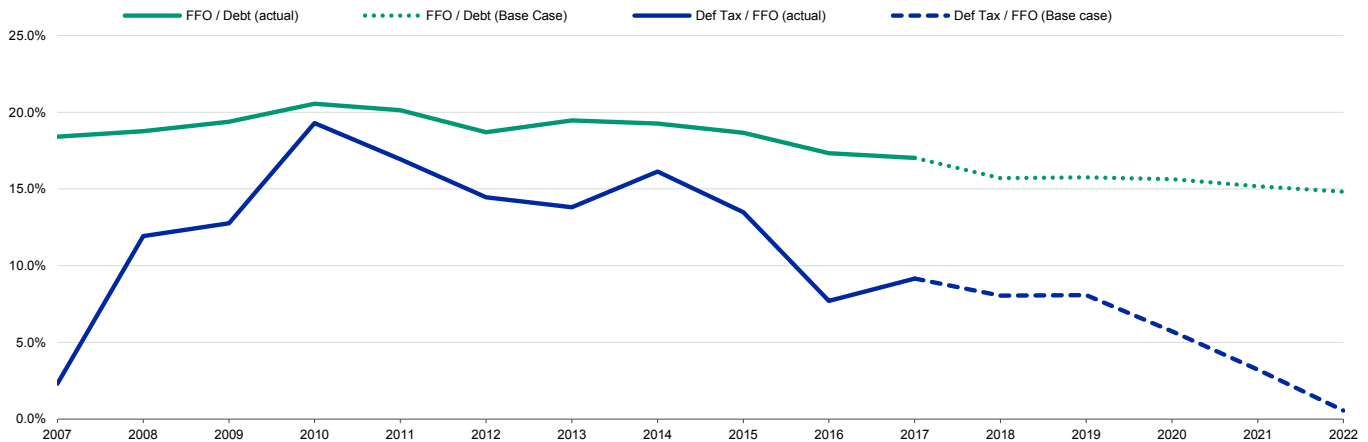
The combination of a lower tax rate and the loss of bonus depreciation as a result of the federal Tax Cuts & Jobs Act (TCJA) in December 2017 means that utilities and their holding companies will lose some of the cash flow contribution from deferred taxes on an ongoing basis, as shown in Exhibit 1.

For nearly a decade, bonus depreciation has created large timing differences between the book and tax amounts that utility holding companies report and pay as tax expense, and has resulted in a very low cash tax payment rate for the sector. Consequently, virtually all of the revenue that utilities have collected from customers to cover tax expense has been retained by the company as deferred tax liabilities, rather than paid to the Internal Revenue Service in any given year. These deferred taxes have boosted cash flow measures¹ significantly, accounting for roughly 14% of consolidated FFO, on average, since 2010.

Now, with the reduction in the corporate tax rate to 21% from 35%, utilities will collect less revenue from customers (since their federal tax expense is lower) and retain less cash via deferred taxes. As a result, the deferred-tax contribution to consolidated FFO will fall to around 8% through 2019, from an average of 14% since 2010, based on our financial forecast using a peer group of 42 regulated utility holding companies with 10 years of historical data (see Appendix A for a listing of holding company peers and Appendix D for a description of our key forecast assumptions). We also see the same trend for a peer group of 102 utility operating companies with 10 years of historical data. This decline will drive consolidated FFO to debt metrics down toward 15% from 17% and operating company FFO to debt to 20% from 24% over the next 12-18 months. See Appendix B for a list of the 102 operating companies.

Exhibit 1

Consolidated FFO to debt will decline as a result of lower deferred taxes



Key assumption: Cash tax rates of 0% in 2018 and 2019, 5% in 2020, 10% in 2021 and 15% in 2022

Source: Moody's Investors Service

Because outlooks represent our forward-looking view on business conditions that factor into our ratings, a negative (positive) outlook suggests that negative (positive) rating actions are more likely on average. However, the industry outlook does not represent a sum of upgrades, downgrades or ratings under review, or an average of the rating outlooks of issuers in the industry, but rather our assessment of the main direction of business fundamentals within the overall industry.

This publication does not announce a credit rating action. For any credit ratings referenced in this publication, please see the ratings tab on the issuer/entity page on www.moody.com for the most updated credit rating action information and rating history.

The loss of bonus depreciation means that most companies will start paying cash tax earlier than under the previous law. Under the TCJA, utilities can claim less in depreciation expense for tax purposes and will have higher taxable income. Notwithstanding the change in law, we still expect holding companies to pay little or no cash tax in 2018 and 2019 because most have significant accumulated net operating losses driven by past claims of bonus depreciation, production tax credits from renewable generation or other tax offsets.

Lowering the tax rate also means that utilities will have over-collected for tax expenses in the past because they charged for future tax expense assuming a 35% tax rate. As utilities refund the excess collection to customers, cash flow will be reduced, with the decline likely spread over 20 years or more.

Regulatory and management responses may not improve financials until 2020

Regulatory commissions and utility management teams are taking important first steps in addressing increased financial risk, but we believe that it will take longer than 12-18 months for the majority of the sector to show any material financial improvement from such efforts.

There are two principal approaches for a utility seeking to take mitigating action against rising financial risk. The first option is to pursue financial relief from regulators, which we see most companies doing across the industry in response to tax reform. The second is "self-help," where management teams alter financial policies to improve cash flow or their balance sheet. These efforts could include cutting operating or capital costs, issuing equity, reducing debt, selling non-core assets or slowing dividend growth. Such strategies were popular during the early 2000s period known as "back to basics," when many companies shed unregulated and international assets, reduced debt and focused on strengthening core regulatory relationships.

Regulation addressing tax reform

So far, we have seen credit positive developments in some states in response to tax reform, described in the box below. Most of these measures are positive because they provide incremental cash flow that will be used to replace some of the cash lost due to tax reform.

Some regulatory commissions have allowed early tax reform relief

In Florida, the Florida Public Service Commission allowed several of the state's utilities including [Florida Power & Light Company](#) (A1 stable), [Duke Energy Florida, LLC](#) (A3 stable) and [Tampa Electric Company](#) (A3 stable) to use the bulk of customer refunds resulting from tax reform changes to offset rate increases for power restoration costs associated with the utilities' response to Hurricane Irma. Duke Energy Florida was also permitted to use a portion of the savings to accelerate the depreciation of existing coal plants.

In April, the Georgia Public Service Commission (GPSC) approved a tax reform settlement agreement allowing [Georgia Power Company](#) (A3 negative) to increase its authorized retail equity ratio, currently around 51%, to the utility's actual equity capitalization percentage or 55% (whichever is lower) until its next rate case filing, scheduled to be filed 1 July 2019.

In May, the Alabama Public Service Commission approved two supportive rate proposal requests by [Alabama Power Company](#) (A1 negative), including 1) a plan designed to improve the company's balance sheet and credit quality over time by gradually increasing its equity ratio to 55% by 2025 and 2) allowing up to \$30 million of excess deferred tax liability deferrals to offset under-recovered fuel costs.

In Indiana, [Northern Indiana Public Service Company](#) (Baa1 stable) has reached a gas rate settlement that, if approved by the Indiana Utility Regulatory Commission, would defer the cash outflows associated with unprotected deferred tax liabilities until 2020.

While we expect very supportive regulatory outcomes in states such as Florida, Georgia and Alabama—three of the most credit-supportive regulatory environments in the US—other states will likely have more moderate allowances for increased rates and cash flow recovery in regard to tax reform. So far, many state commissions have provided for the 21% tax rate to be implemented into rates in 2018, but have said they will address the return of excess deferred tax liabilities to customers at a later date—under a separate proceeding or at the time of a utility's next general rate case. This adds a degree of uncertainty to the ultimate timing of any cash flow impact on the sector.

Management efforts to address financial risk

Many companies are executing plans to strengthen their balance sheets in the face of increased financial risk, including incremental equity issuances beyond their pre-tax reform plans, selling assets or modest capex reductions. Some of these actions are defensive measures brought about by tax reform, while others are reactions to developments such as funding acquisitions, regulatory and political uncertainties, large capital programs or natural disasters. Other companies, although faced with negative credit trends, are making no material changes to financial policies.

Exhibit 2 shows a list of selected holding companies with a negative outlook or ratings under review for downgrade, as well as their planned responses to deal with heightened financial risks or other negative credit conditions.

Exhibit 2

Management teams are pursuing different avenues to relieve financial and credit risk Holding companies with a negative outlook and under review for downgrade (RUR-D) as of 18 June 2018

| Company | Rating | Outlook | Pursuing Regulatory Relief for Tax Reform | Incremental Equity Issuance | Selling Assets | Incremental Capex Reduction | % of Annual Capex Reduced | Dividend Reduction |
|------------------------------|--------|----------|---|--------------------------------|----------------|--------------------------------|------------------------------|-----------------------|
| ALLETE, Inc. | A3 | Negative | Yes | No | No | No | NA | No |
| Consolidated Edison, Inc. | A3 | Negative | Yes | No | No | No | NA | No |
| Edison International | A3 | Negative | Yes | No | No | No | NA | No |
| Integrus Holding, Inc. | A3 | RUR-D | Yes | No | No | No | NA | No |
| OGE Energy Corp. | A3 | Negative | Yes | No | No | No | NA | No |
| WEC energy Group, Inc. | A3 | RUR-D | Yes | No | No | No | NA | No |
| WGL Holdings, Inc. | A3 | Negative | Yes | No | No | No | NA | No |
| Alliant Energy Corporation | Baa1 | Negative | Yes | No | No | No | NA | No |
| CenterPoint Energy, Inc. | Baa1 | Negative | Yes | Yes | No | No | NA | No |
| Duke Energy Corporation | Baa1 | Negative | Yes | Yes | No | Yes | 2% | No |
| PG&E Corporation | Baa1 | Negative | Yes | No | No | No | NA | Yes |
| Sempra Energy | Baa1 | Negative | Yes | Yes | Yes | No | NA | No |
| Dominion Energy, Inc. | Baa2 | Negative | Yes | Yes | Yes | Yes | 11% | No |
| Entergy Corporation | Baa2 | Negative | Yes | Yes | No | No | NA | No |
| Southern Company (The) | Baa2 | Negative | Yes | Yes | Yes | No | NA | No |
| Cleco Corporate Holdings LLC | Baa3 | RUR-D | Yes | No | No | No | NA | No |
| Emera Inc. | Baa3 | Negative | Yes | Yes | No | No | NA | No |
| SCANA Corporation | Ba1 | RUR-D | Yes | No | No | No | NA | No |

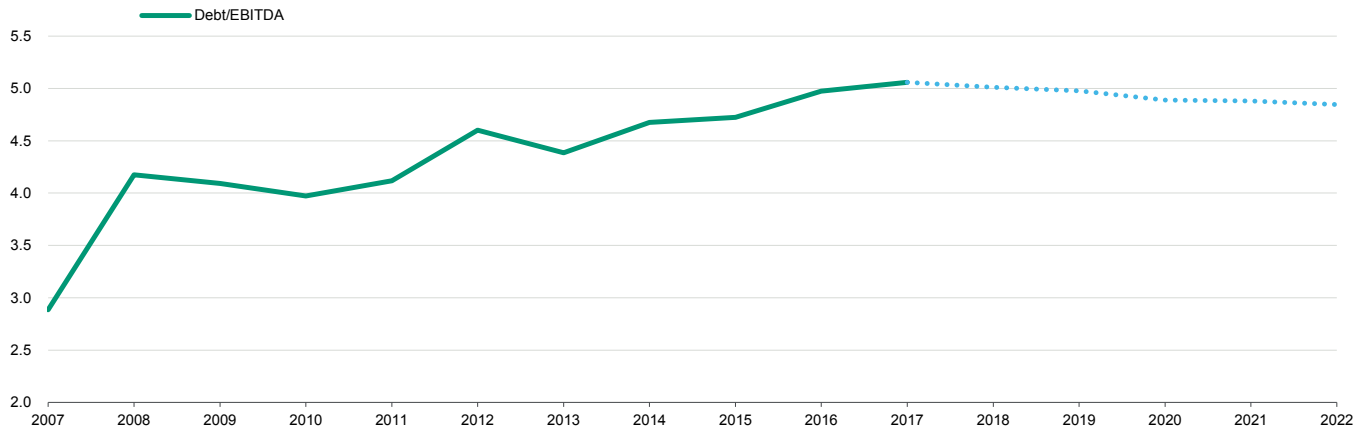
Source: Company announcements and Moody's Investors Service

High leverage will persist because of significant capital spending and rising dividends

With roughly \$600 billion of adjusted debt at year-end 2017, our peer group of 42 utility holding companies are exhibiting a 10-year high consolidated ratio of debt to EBITDA (5.1x in 2017) and the highest consolidated debt to equity ratio (1.5x in 2017) since 2008, the height of the financial crisis. As shown in Exhibit 3, these leverage ratios will remain elevated amid higher capital spending in 2018 and in 2019, rising dividends, and a continued heavy reliance on debt financing for negative free cash flow.

Exhibit 3

The ratio of debt to EBITDA for utility holding companies will likely remain at 10-year highs



Source: Moody's Investors Service

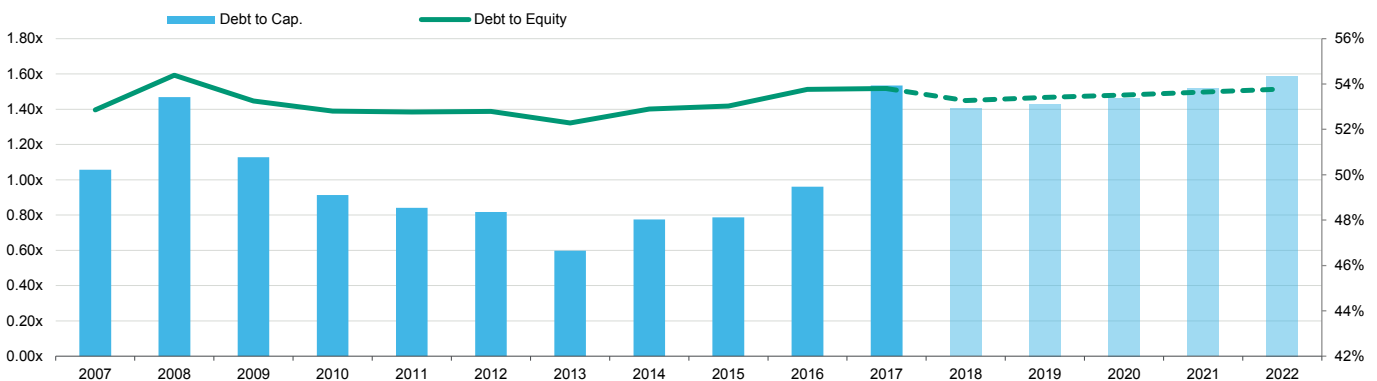
Because of the lower tax rate, deferred tax liabilities were reduced, which negatively impacts our adjusted capitalization ratios. The deferred tax revaluation has increased the adjusted debt to capitalization ratio to 54% in 2017, from 49% in 2016, since it reduces the amount of total capitalization (debt + equity + deferred taxes) and reclassifies the excess deferred tax liabilities as a long-term regulatory liability owed to customers.

As Exhibit 4 shows, leverage is expected to remain high compared with historical levels, despite a significant amount of equity being issued in 2018. In 2018 we made a simplifying assumption that \$20 billion of equity would be issued, offsetting a similar amount of debt that would otherwise have been used to fund negative free cash flow. That assumption acknowledges that several companies have announced equity issuances in 2018, including [Duke Energy Corporation](#) (Baa1 negative), [Dominion Energy, Inc.](#) (Baa2 negative) and [Entergy Corporation](#) (Baa2 negative). Without this equity, the ratio of debt to capitalization would have been 55% through 2022 and debt to equity would have been 1.5x, trending to 1.6x in 2022.

Exhibit 4

Despite equity issuance in 2018, leverage metrics will remain much higher than historical levels

Debt to Cap. (%) and Debt to Equity (x)



Source: Moody's Investors Service

Holding company leverage has been increasing in recent years due to factors such as highly levered mergers and acquisitions, investments in non-regulated activities including renewable energy portfolios and midstream ventures, and using holding company debt as a source for equity infusions into operating subsidiaries. We do not incorporate unregulated investment into our forecast scenarios, but we still see increasing debt levels because of high capital investments and rising dividends.

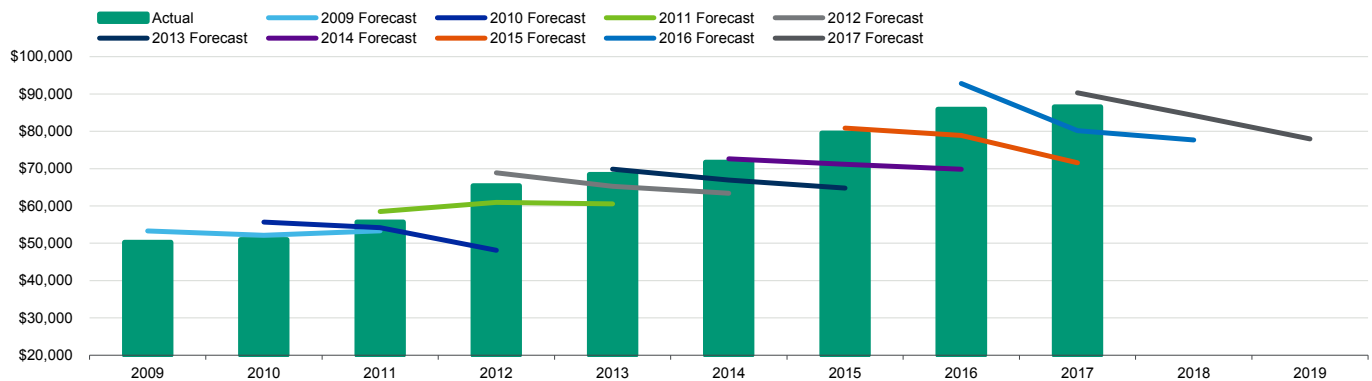
Capital spending is likely to increase

Utility companies continue to spend significant capital on their rate base through smart-grid investments, system resilience measures and carbon transition efforts, including renewable generation assets. This is likely to keep spending levels high for the next several years. A trend of higher capital spending could also ensue if companies see the revenue reduction from tax reform, and the consequent reduction in customer bills, as an opportunity to make additional capital investments that could be recovered in rates without increasing customer bills above their pre-tax reform levels.

While many companies are estimating a steady decline in capital spending after 2018, our base-case projections assume that their capital spending will continue to increase, at about 5.0% each year, compared with a 2012-2017 compound annual growth rate (CAGR) of 5.7%.

As Exhibit 5 shows, while companies often project a downward trajectory in capital spending, the level of capital actually deployed frequently exceeds projections by a wide margin. In fact, for 25 holding companies that have reported 3-year capex projections since 2009 (see Appendix C for a list of companies), aggregate capital spending has always increased despite projections that usually predict a declining trend.

Exhibit 5
Utility capital spending is often projected to decline, but has actually grown annually since 2009
 Annual 3-year capex projections for 25 regulated utility holding companies



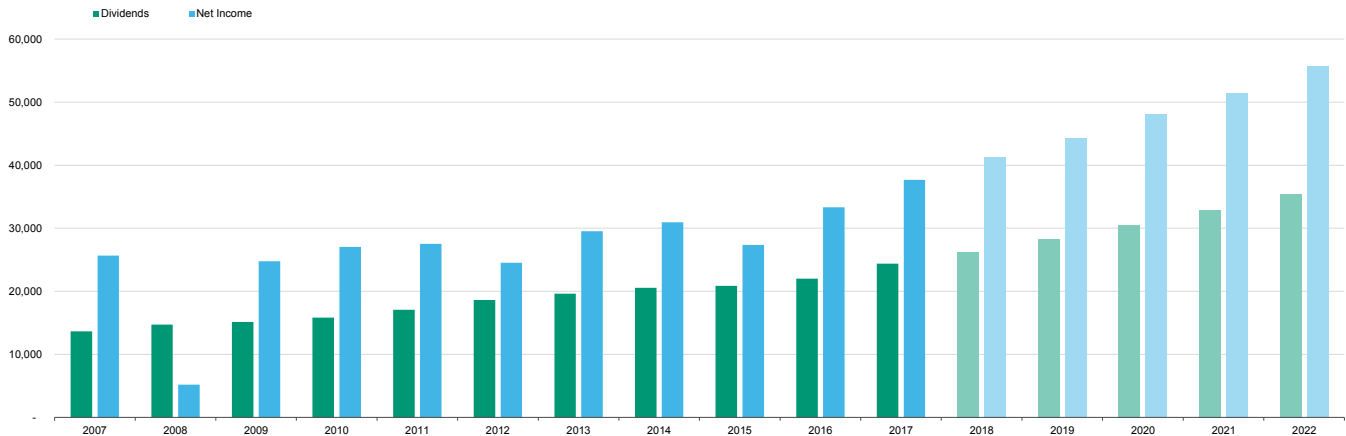
Source: SPGMI

Dividends will continue to rise

As shown in Exhibit 6, we also expect that dividends will continue to increase, consistent with 2018 earnings call guidance indicating that payout policies are either unchanged or growing. In our base case forecast, we assume dividends increase at 8% year-over-year, which is the same growth rate as shown by net income.

Exhibit 6

The 10-year trend of increasing overall dividends is likely to continue through 2022
 Actual dividends/net income (dark green/blue) and projected dividends/net income (light green/blue)



Source: Moody's Investors Service

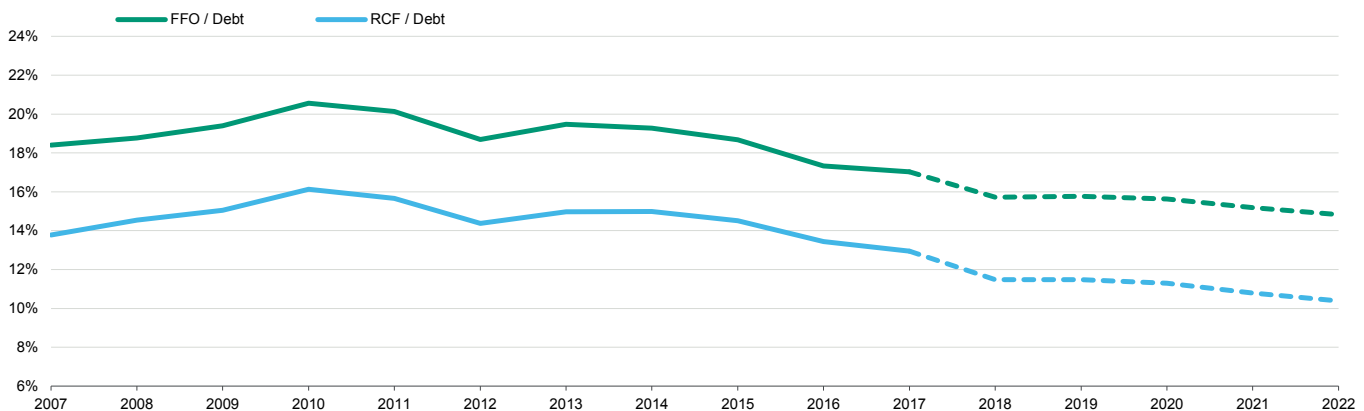
What could change our outlook

Stable outlook

The outlook could return to stable if we expect that the sector's financial profile will stabilize at today's lower levels, with consolidated FFO to debt metrics remaining steady. Exhibit 7 shows such stability could happen as early as 2019, with both FFO to debt and retained cash flow (RCF) to debt remaining between 15%-16% and 11%-12%, respectively, through year-end 2020.

Exhibit 7

A stable financial trend could emerge in 2019-2020 if cash flow growth keeps pace with debt



Key assumption: Cash tax rates of 0% in 2018 and 2019, 5% in 2020, 10% in 2021 and 15% in 2022

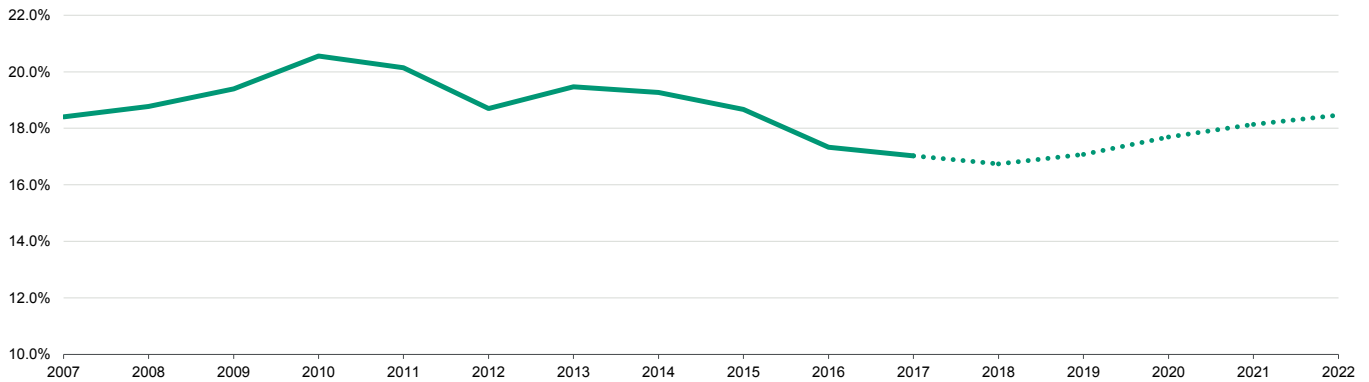
Source: Moody's Investors Service

We ran alternative scenarios to our base case forecast, including an upside case that assumes an improved financial performance by utilities and a downside case that assumes additional financial challenges.

Positive outlook

A positive outlook would be possible if we expect a recovery in key cash flow metrics, such as consolidated FFO to debt returning to the 17%-19% range. This is the case in our upside projection scenario, which reflects a greater use of equity funding of negative free cash flow and very strong recovery provisions allowed by regulators. In Exhibit 8, we assumed a 5% annual decline in capital spending after 2019, simulating the downward trend in industry-reported projections.

Exhibit 8
The sector outlook could change to positive if FFO to debt rebounds as projected in our upside case
 Actual historical FFO to debt (solid line) and as-projected in our upside case (dotted line)

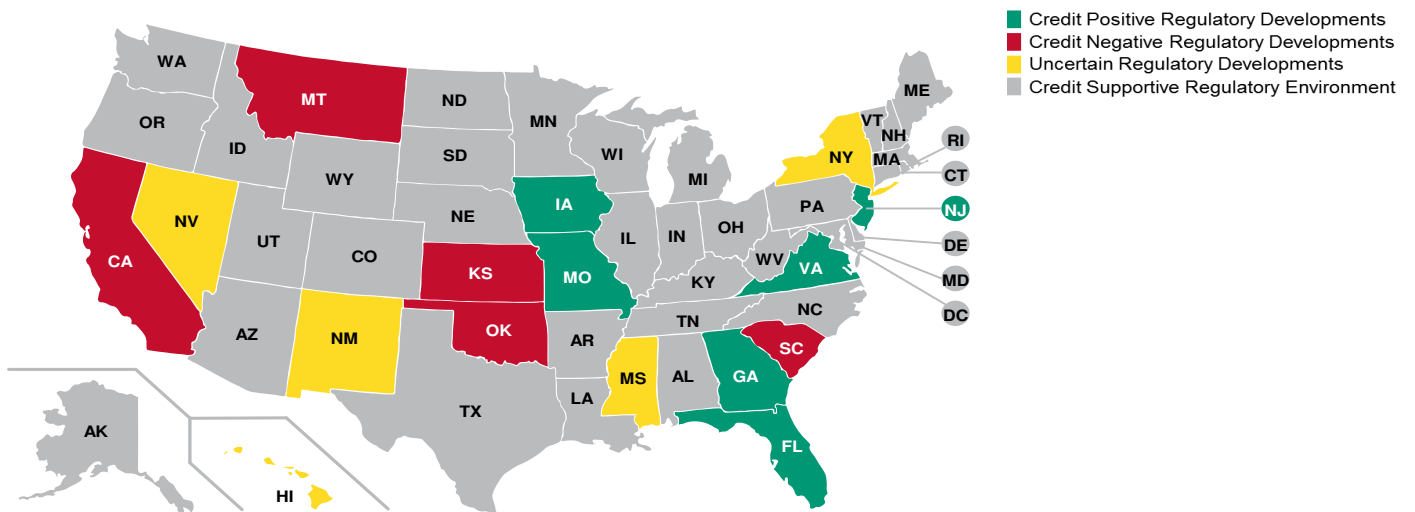


Source: Moody's Investors Service

Most state regulatory environments remain steadily supportive of credit

The underpinning of the sector outlook potentially returning to stable or changing to positive is a supportive regulatory environment. Exhibit 9 shows that, even today, most state jurisdictions remain predictably supportive of utility credit (grey), while some states have regulatory or legislative developments that could have positive (green), negative (red) or uncertain (yellow) impacts on utility credit.

Exhibit 9
Regulatory developments in most states continue to be stable and supportive of credit



Source: Moody's Investors Service

Appendix A - Holding company peer group

Exhibits 10 and 11 list the 42 regulated utility holding companies from which financial figures were derived by aggregating the annual data from 2007-2017 and applying key assumptions (see Appendix D) to drive our forecast scenarios. These companies were selected based on having ten years of historical data.

Exhibit 10

Companies 1-22 of 42 holding companies, sorted by highest to lowest consolidated CFO / Debt
 \$ in millions, as of the last twelve months available

| Issuer | Rating and Outlook | CFO | Total Debt | CFO / Debt | Equity | Capex | Dividends |
|--|---------------------------|----------|------------|------------|-----------|----------|-----------|
| PG&E Corporation | Baa1 Negative | \$ 5,908 | \$ 21,352 | 28% | \$ 19,576 | \$ 5,900 | \$ 766 |
| ALLETE, Inc. | A3 Negative | \$ 465 | \$ 1,747 | 27% | \$ 2,088 | \$ 275 | \$ 111 |
| OGE Energy Corp. | A3 Negative | \$ 851 | \$ 3,346 | 25% | \$ 3,800 | \$ 728 | \$ 254 |
| Edison International | A3 Negative | \$ 3,749 | \$ 15,920 | 24% | \$ 12,692 | \$ 4,072 | \$ 790 |
| Vectren Utility Holdings, Inc. | A2 Stable | \$ 419 | \$ 1,816 | 23% | \$ 1,766 | \$ 569 | \$ 125 |
| Ameren Corporation | Baa1 Stable | \$ 2,040 | \$ 9,477 | 22% | \$ 7,230 | \$ 2,264 | \$ 441 |
| Pinnacle West Capital Corporation | A3 Stable | \$ 1,205 | \$ 5,661 | 21% | \$ 5,005 | \$ 1,439 | \$ 295 |
| WEC Energy Group, Inc. | A3 Rating(s) Under Review | \$ 2,292 | \$ 10,809 | 21% | \$ 10,067 | \$ 2,080 | \$ 679 |
| Public Service Enterprise Group Incorporated | Baa1 Stable | \$ 3,053 | \$ 14,503 | 21% | \$ 14,006 | \$ 4,049 | \$ 879 |
| NextEra Energy, Inc. | Baa1 Stable | \$ 6,437 | \$ 31,715 | 20% | \$ 33,116 | \$ 9,035 | \$ 2,040 |
| IDACORP, Inc. | Baa1 Stable | \$ 440 | \$ 2,178 | 20% | \$ 2,267 | \$ 281 | \$ 113 |
| Exelon Corporation | Baa2 Stable | \$ 8,073 | \$ 40,215 | 20% | \$ 30,241 | \$ 7,612 | \$ 1,274 |
| WGL Holdings, Inc. | A3 Negative | \$ 505 | \$ 2,683 | 19% | \$ 1,733 | \$ 466 | \$ 105 |
| CMS Energy Corporation | Baa1 Stable | \$ 1,782 | \$ 9,930 | 18% | \$ 4,535 | \$ 1,739 | \$ 382 |
| CenterPoint Energy, Inc. | Baa1 Negative | \$ 1,635 | \$ 9,253 | 18% | \$ 4,857 | \$ 1,485 | \$ 466 |
| Eergy, Inc. | Baa2 Stable | \$ 879 | \$ 4,980 | 18% | \$ 4,920 | \$ 595 | \$ 257 |
| DTE Energy Company | Baa1 Stable | \$ 2,414 | \$ 13,894 | 17% | \$ 10,064 | \$ 2,266 | \$ 659 |
| American Electric Power Company, Inc. | Baa1 Stable | \$ 4,413 | \$ 25,446 | 17% | \$ 18,391 | \$ 6,505 | \$ 1,207 |
| Consolidated Edison, Inc. | A3 Negative | \$ 3,261 | \$ 18,992 | 17% | \$ 15,514 | \$ 3,701 | \$ 814 |
| Pepco Holdings, LLC | Baa2 Stable | \$ 1,068 | \$ 6,267 | 17% | \$ 9,488 | \$ 1,367 | \$ 313 |
| PNM Resources, Inc. | Baa3 Positive | \$ 493 | \$ 3,048 | 16% | \$ 1,689 | \$ 524 | \$ 80 |
| Puget Energy, Inc. | Baa3 Stable | \$ 974 | \$ 6,066 | 16% | \$ 3,649 | \$ 1,087 | \$ 153 |

Source: Moody's Investors Service

Appendix A (continued) - Holding company peer group

Exhibit 11

Companies 23-42 of 42 holding companies, sorted by highest to lowest consolidated CFO / Debt
 \$ in millions, as of the last twelve months available

| Issuer | Rating and Outlook | CFO | Total Debt | CFO / Debt | Equity | Capex | Dividends |
|------------------------------------|-----------------------------|----------|------------|------------|-----------|----------|-----------|
| Hawaiian Electric Industries, Inc. | WR Stable | \$ 418 | \$ 2,614 | 16% | \$ 2,117 | \$ 546 | \$ 137 |
| Berkshire Hathaway Energy Company | A3 Stable | \$ 6,287 | \$ 42,392 | 15% | \$ 28,667 | \$ 4,886 | \$ - |
| TECO Energy, Inc. | Baa2 Stable | \$ 624 | \$ 4,276 | 15% | \$ 2,879 | \$ 709 | \$ - |
| Black Hills Corporation | Baa2 Stable | \$ 483 | \$ 3,331 | 15% | \$ 1,871 | \$ 338 | \$ 101 |
| Alliant Energy Corporation | Baa1 Negative | \$ 873 | \$ 6,036 | 14% | \$ 4,217 | \$ 1,520 | \$ 284 |
| Entergy Corporation | Baa2 Negative | \$ 2,909 | \$ 20,475 | 14% | \$ 7,806 | \$ 3,940 | \$ 634 |
| Spire Inc. | Baa2 Stable | \$ 400 | \$ 2,872 | 14% | \$ 2,138 | \$ 474 | \$ 102 |
| Southern Company (The) | Baa2 Negative | \$ 7,220 | \$ 52,269 | 14% | \$ 26,339 | \$ 9,251 | \$ 2,505 |
| SCANA Corporation | Ba1 Rating(s) Under Review | \$ 956 | \$ 7,189 | 13% | \$ 5,305 | \$ 1,114 | \$ 349 |
| PPL Corporation | Baa2 Stable | \$ 2,990 | \$ 22,682 | 13% | \$ 11,409 | \$ 3,287 | \$ 1,098 |
| Sempra Energy | Baa1 Negative | \$ 3,627 | \$ 28,450 | 13% | \$ 15,532 | \$ 3,994 | \$ 904 |
| Duke Energy Corporation | Baa1 Negative | \$ 6,849 | \$ 55,677 | 12% | \$ 41,554 | \$ 8,043 | \$ 2,455 |
| Eversource Energy | Baa1 Stable | \$ 1,906 | \$ 15,542 | 12% | \$ 11,219 | \$ 2,440 | \$ 615 |
| Duquesne Light Holdings, Inc. | Baa3 Stable | \$ 318 | \$ 2,596 | 12% | \$ 1,078 | \$ 300 | \$ 103 |
| Dominion Energy, Inc. | Baa2 Negative | \$ 4,329 | \$ 38,692 | 11% | \$ 18,857 | \$ 5,436 | \$ 2,050 |
| NiSource Inc. | Baa2 Stable | \$ 1,008 | \$ 9,429 | 11% | \$ 4,435 | \$ 1,791 | \$ 238 |
| FirstEnergy Corp. | Baa3 Stable | \$ 2,247 | \$ 22,839 | 10% | \$ 8,470 | \$ 3,002 | \$ 672 |
| Cleco Corporate Holdings LLC | Baa3 Rating(s) Under Review | \$ 287 | \$ 2,929 | 10% | \$ 2,070 | \$ 252 | \$ 75 |
| DPL Inc. | Ba2 Positive | \$ 157 | \$ 1,692 | 9% | \$ (536) | \$ 107 | \$ - |
| IPALCO Enterprises, Inc. | Baa3 Stable | \$ 253 | \$ 2,747 | 9% | \$ 564 | \$ 179 | \$ 107 |

Source: Moody's Investors Service

Appendix B - Operating company peer group

Exhibits 12-15 list 102 operating companies that were analyzed as part of our financial comparisons. These companies were selected based on having ten years of historical data. Our base case scenario shows the aggregate cash flow to debt ratios of these companies dropping by 400 basis points over the next 12-18 months.

Exhibit 12

Companies 1-30 of 102 operating companies, sorted by highest to lowest CFO / Debt
 \$ in millions, as of the last twelve months available

| Issuer | Rating and Outlook | CFO | Total Debt | CFO / Debt | Capex | Dividends |
|---|--------------------|----------|------------|------------|----------|-----------|
| Metropolitan Edison Company | A3 Stable | \$ 458 | \$ 1,060 | 43% | \$ 152 | \$ 80 |
| Atmos Energy Corporation | A2 Stable | \$ 1,095 | \$ 3,371 | 32% | \$ 1,300 | \$ 203 |
| Southern California Gas Company | A1 Stable | \$ 1,299 | \$ 4,111 | 32% | \$ 1,433 | \$ 1 |
| Baltimore Gas and Electric Company | A3 Stable | \$ 945 | \$ 3,029 | 31% | \$ 921 | \$ 199 |
| Pennsylvania Power Company | Baa1 Stable | \$ 64 | \$ 217 | 30% | \$ 51 | \$ 20 |
| Gulf Power Company | A2 Stable | \$ 420 | \$ 1,420 | 30% | \$ 235 | \$ 175 |
| Tampa Electric Company | A3 Stable | \$ 744 | \$ 2,530 | 29% | \$ 660 | \$ 324 |
| Duquesne Light Company | A3 Stable | \$ 387 | \$ 1,321 | 29% | \$ 282 | \$ 90 |
| Madison Gas and Electric Company | A1 Stable | \$ 136 | \$ 473 | 29% | \$ 131 | \$ 32 |
| Spire Alabama Inc. | A2 Stable | \$ 136 | \$ 476 | 29% | \$ 121 | \$ 32 |
| Wisconsin Public Service Corporation | A2 Stable | \$ 414 | \$ 1,465 | 28% | \$ 363 | \$ 120 |
| Kentucky Utilities Co. | A3 Stable | \$ 690 | \$ 2,460 | 28% | \$ 496 | \$ 235 |
| Pacific Gas & Electric Company | A3 Negative | \$ 5,860 | \$ 21,051 | 28% | \$ 5,931 | \$ 542 |
| Florida Power & Light Company | A1 Stable | \$ 3,764 | \$ 13,562 | 28% | \$ 4,728 | \$ 1,050 |
| Consumers Energy Company | (P)A2 Stable | \$ 1,865 | \$ 6,734 | 28% | \$ 1,702 | \$ 494 |
| Indiana Gas Company, Inc. | A2 Stable | \$ 159 | \$ 574 | 28% | \$ 209 | \$ - |
| Tucson Electric Power Company | A3 Stable | \$ 435 | \$ 1,596 | 27% | \$ 401 | \$ 70 |
| Southern California Edison Company | A2 Negative | \$ 3,777 | \$ 13,937 | 27% | \$ 3,981 | \$ 657 |
| Puget Sound Energy, Inc. | Baa1 Stable | \$ 1,120 | \$ 4,136 | 27% | \$ 1,036 | \$ 262 |
| Northern States Power Company (Minnesota) | A2 Stable | \$ 1,425 | \$ 5,296 | 27% | \$ 920 | \$ 516 |
| New Jersey Natural Gas Company | Aa2 Negative | \$ 205 | \$ 764 | 27% | \$ 185 | \$ 68 |
| Louisville Gas & Electric Company | A3 Stable | \$ 529 | \$ 2,021 | 26% | \$ 527 | \$ 139 |
| PPL Electric Utilities Corporation | A3 Stable | \$ 937 | \$ 3,583 | 26% | \$ 1,224 | \$ 332 |
| Entergy New Orleans, Inc. | Ba1 Stable | \$ 139 | \$ 533 | 26% | \$ 130 | \$ 69 |
| Ohio Power Company | A2 Stable | \$ 655 | \$ 2,539 | 26% | \$ 634 | \$ 178 |
| MidAmerican Energy Company | A1 Stable | \$ 1,391 | \$ 5,529 | 25% | \$ 1,887 | \$ - |
| San Diego Gas & Electric Company | A1 Negative | \$ 1,566 | \$ 6,246 | 25% | \$ 1,613 | \$ 275 |
| Oklahoma Gas & Electric Company | A1 Negative | \$ 783 | \$ 3,121 | 25% | \$ 727 | \$ 105 |
| Southwestern Public Service Company | Baa1 Negative | \$ 495 | \$ 1,988 | 25% | \$ 555 | \$ 105 |
| Central Hudson Gas & Electric Corporation | A2 Stable | \$ 156 | \$ 636 | 24% | \$ 171 | \$ 9 |

Source: Moody's Investors Service

Exhibit 13

Companies 31-60 of 102 operating companies, sorted by highest to lowest CFO / Debt
 \$ in millions, as of the last twelve months available

| Issuer | Rating and Outlook | CFO | Total Debt | CFO / Debt | Capex | Dividends |
|---|--------------------|----------|------------|------------|----------|-----------|
| Northern Illinois Gas Company | A2 Stable | \$ 284 | \$ 1,205 | 24% | \$ 601 | \$ 70 |
| Questar Gas Company | A2 Negative | \$ 192 | \$ 819 | 23% | \$ 231 | \$ - |
| Arizona Public Service Company | A2 Stable | \$ 1,229 | \$ 5,280 | 23% | \$ 1,410 | \$ 324 |
| Black Hills Power, Inc. | A3 Stable | \$ 81 | \$ 351 | 23% | \$ 75 | \$ - |
| Public Service Company of Colorado | A3 Stable | \$ 1,166 | \$ 5,075 | 23% | \$ 1,593 | \$ 336 |
| Alabama Power Company | A1 Negative | \$ 1,883 | \$ 8,204 | 23% | \$ 2,192 | \$ 734 |
| Duke Energy Carolinas, LLC | A1 Stable | \$ 2,510 | \$ 10,995 | 23% | \$ 2,575 | \$ 700 |
| Sierra Pacific Power Company | Baa1 Stable | \$ 272 | \$ 1,194 | 23% | \$ 193 | \$ 43 |
| Connecticut Natural Gas Corporation | A3 Stable | \$ 55 | \$ 245 | 23% | \$ 64 | \$ 7 |
| Avista Corp. | Baa1 Negative | \$ 447 | \$ 1,993 | 22% | \$ 407 | \$ 94 |
| UGI Utilities, Inc. | A2 Stable | \$ 256 | \$ 1,144 | 22% | \$ 328 | \$ 63 |
| Piedmont Natural Gas Company, Inc. | A2 Negative | \$ 500 | \$ 2,254 | 22% | \$ 559 | \$ - |
| Union Electric Company | Baa1 Stable | \$ 1,008 | \$ 4,554 | 22% | \$ 883 | \$ 355 |
| Rochester Gas & Electric Corporation | A3 Stable | \$ 237 | \$ 1,077 | 22% | \$ 279 | \$ - |
| Orange and Rockland Utilities, Inc. | A3 Negative | \$ 224 | \$ 1,019 | 22% | \$ 198 | \$ 45 |
| Nevada Power Company | Baa1 Stable | \$ 694 | \$ 3,178 | 22% | \$ 283 | \$ 473 |
| DTE Electric Company | A2 Stable | \$ 1,639 | \$ 7,513 | 22% | \$ 1,560 | \$ 439 |
| Portland General Electric Company | A3 Stable | \$ 603 | \$ 2,766 | 22% | \$ 520 | \$ 118 |
| Wisconsin Power and Light Company | A2 Negative | \$ 456 | \$ 2,098 | 22% | \$ 607 | \$ 129 |
| Duke Energy Indiana, LLC. | A2 Stable | \$ 926 | \$ 4,279 | 22% | \$ 902 | \$ 300 |
| PacifiCorp | A3 Stable | \$ 1,586 | \$ 7,337 | 22% | \$ 839 | \$ 750 |
| PECO Energy Company | A2 Stable | \$ 680 | \$ 3,192 | 21% | \$ 756 | \$ 507 |
| Duke Energy Kentucky, Inc. | Baa1 Stable | \$ 103 | \$ 487 | 21% | \$ 222 | \$ - |
| Mississippi Power Company | Ba1 Positive | \$ 453 | \$ 2,153 | 21% | \$ 249 | \$ (1) |
| Northern States Power Company (Wisconsin) | A2 Stable | \$ 172 | \$ 825 | 21% | \$ 220 | \$ 69 |
| Westar Energy, Inc. | Baa1 Stable | \$ 957 | \$ 4,602 | 21% | \$ 778 | \$ 228 |
| Otter Tail Power Company | A3 Stable | \$ 125 | \$ 603 | 21% | \$ 121 | \$ 40 |
| Public Service Company of New Hampshire | A3 Stable | \$ 287 | \$ 1,393 | 21% | \$ 313 | \$ 155 |
| Public Service Electric and Gas Company | A2 Stable | \$ 1,829 | \$ 8,914 | 21% | \$ 2,848 | \$ - |
| United Illuminating Company | Baa1 Stable | \$ 234 | \$ 1,154 | 20% | \$ 167 | \$ 125 |

Source: Moody's Investors Service

Appendix B (continued) - Operating company peer group

Exhibit 14

Companies 61-90 of 102 operating companies, sorted by highest to lowest CFO / Debt
 \$ in millions, as of the last twelve months available

| Issuer | Rating and Outlook | CFO | Total Debt | CFO / Debt | Capex | Dividends |
|---|-----------------------------|----------|------------|------------|----------|-----------|
| Spire Missouri Inc. | A1 Stable | \$ 267 | \$ 1,329 | 20% | \$ 294 | \$ 14 |
| NSTAR Electric Company | A2 Stable | \$ 696 | \$ 3,489 | 20% | \$ 757 | \$ 378 |
| Delmarva Power & Light Company | Baa1 Stable | \$ 324 | \$ 1,624 | 20% | \$ 421 | \$ 118 |
| Cleco Power LLC | A3 Stable | \$ 305 | \$ 1,574 | 19% | \$ 242 | \$ 128 |
| CenterPoint Energy Houston Electric, LLC | A3 Stable | \$ 985 | \$ 5,102 | 19% | \$ 895 | \$ 180 |
| Dayton Power & Light Company | Baa3 Positive | \$ 134 | \$ 697 | 19% | \$ 91 | \$ (96) |
| Virginia Electric and Power Company | A2 Stable | \$ 2,562 | \$ 13,409 | 19% | \$ 2,607 | \$ 908 |
| Public Service Company of New Mexico | Baa2 Positive | \$ 365 | \$ 1,937 | 19% | \$ 324 | \$ 61 |
| Washington Gas Light Company | A1 Negative | \$ 279 | \$ 1,487 | 19% | \$ 349 | \$ 87 |
| Kansas City Power & Light Company | Baa1 Stable | \$ 674 | \$ 3,592 | 19% | \$ 463 | \$ 215 |
| Oncor Electric Delivery Company LLC | A2 Stable | \$ 1,541 | \$ 8,234 | 19% | \$ 1,678 | \$ 151 |
| El Paso Electric Company | Baa1 Negative | \$ 284 | \$ 1,525 | 19% | \$ 242 | \$ 54 |
| Southern Indiana Gas & Electric Company | A2 Stable | \$ 157 | \$ 849 | 19% | \$ 154 | \$ 55 |
| Appalachian Power Company | Baa1 Stable | \$ 828 | \$ 4,486 | 18% | \$ 828 | \$ 130 |
| Georgia Power Company | A3 Negative | \$ 2,180 | \$ 11,808 | 18% | \$ 2,942 | \$ 1,302 |
| Potomac Electric Power Company | Baa1 Stable | \$ 502 | \$ 2,717 | 18% | \$ 614 | \$ 128 |
| Duke Energy Progress, LLC | A2 Stable | \$ 1,489 | \$ 8,329 | 18% | \$ 1,701 | \$ 124 |
| Texas-New Mexico Power Company | A3 Stable | \$ 93 | \$ 524 | 18% | \$ 162 | \$ 36 |
| Public Service Company of Oklahoma | A3 Negative | \$ 286 | \$ 1,606 | 18% | \$ 248 | \$ 65 |
| Connecticut Light and Power Company | Baa1 Rating(s) Under Review | \$ 703 | \$ 3,977 | 18% | \$ 855 | \$ 268 |
| Public Service Co. of North Carolina, Inc. | A3 Rating(s) Under Review | \$ 131 | \$ 740 | 18% | \$ 289 | \$ 41 |
| Consolidated Edison Company of New York, Inc. | A2 Negative | \$ 2,743 | \$ 15,877 | 17% | \$ 3,190 | \$ 808 |
| Hawaiian Electric Company, Inc. | Baa2 Stable | \$ 340 | \$ 2,007 | 17% | \$ 475 | \$ 94 |
| DTE Gas Company | A2 Negative | \$ 286 | \$ 1,692 | 17% | \$ 434 | \$ 106 |
| CenterPoint Energy Resources Corp. | Baa2 Stable | \$ 492 | \$ 2,918 | 17% | \$ 537 | \$ 579 |
| Entergy Arkansas, Inc. | Baa1 Stable | \$ 637 | \$ 3,780 | 17% | \$ 798 | \$ 16 |
| Northwest Natural Gas Company | A3 Negative | \$ 183 | \$ 1,093 | 17% | \$ 235 | \$ 53 |
| Duke Energy Ohio, Inc. | Baa1 Positive | \$ 418 | \$ 2,502 | 17% | \$ 734 | \$ 25 |
| Atlantic City Electric Company | Baa2 Positive | \$ 219 | \$ 1,338 | 16% | \$ 299 | \$ 67 |
| Southwestern Electric Power Company | Baa2 Stable | \$ 475 | \$ 2,923 | 16% | \$ 472 | \$ 116 |

Source: Moody's Investors Service

Appendix B (continued) - Operating company peer group

Exhibit 15

Companies 91-102 of 102 operating companies, sorted by highest to lowest CFO / Debt
 \$ in millions, as of the last twelve months available

| Issuer | Rating and Outlook | CFO | Total Debt | CFO / Debt | Capex | Dividends |
|---------------------------------------|-----------------------------|----------|------------|------------|----------|-----------|
| Idaho Power Company | A3 Stable | \$ 386 | \$ 2,418 | 16% | \$ 274 | \$ 115 |
| Entergy Mississippi, Inc. | Baa1 Stable | \$ 239 | \$ 1,513 | 16% | \$ 412 | \$ 26 |
| Entergy Texas, Inc. | Baa3 Stable | \$ 257 | \$ 1,627 | 16% | \$ 369 | \$ - |
| NorthWestern Corporation | Baa2 Stable | \$ 339 | \$ 2,166 | 16% | \$ 277 | \$ 103 |
| Wisconsin Electric Power Company | A2 Stable | \$ 861 | \$ 5,665 | 15% | \$ 685 | \$ 241 |
| Commonwealth Edison Company | A3 Stable | \$ 1,436 | \$ 9,489 | 15% | \$ 2,163 | \$ 434 |
| Berkshire Gas Company | A3 Positive | \$ 10 | \$ 68 | 14% | \$ 17 | \$ - |
| Duke Energy Florida, LLC. | A3 Stable | \$ 1,072 | \$ 7,577 | 14% | \$ 1,256 | \$ - |
| South Carolina Electric & Gas Company | Baa3 Rating(s) Under Review | \$ 754 | \$ 5,504 | 14% | \$ 813 | \$ 322 |
| Kentucky Power Company | Baa2 Negative | \$ 129 | \$ 946 | 14% | \$ 110 | \$ 26 |
| Interstate Power and Light Company | Baa1 Negative | \$ 338 | \$ 2,834 | 12% | \$ 756 | \$ 154 |
| South Jersey Gas Company | A2 Negative | \$ 99 | \$ 994 | 10% | \$ 246 | \$ 20 |

Source: Moody's Investors Service

Appendix C - Holding company capital spending peer group

The 25 holding companies incorporated into Exhibit 5 were selected based upon having 3-year publicly disclosed capital spending projections since in every year since 2009 and being a part of our larger 42 holding company peer group. Those companies are listed in Exhibit 16 below, sorted by rating category.

Exhibit 16

Capital spending for 25 holding companies has increased, in aggregate, year-over-year since 2016
 (\$ millions)

| | | Capital Expenditures | | |
|---------------------------------------|----------------------------|----------------------|------------------|------------------|
| | | 2016 | 2017 | LTM Mar 18 |
| Consolidated Edison, Inc. | A3 Negative | \$ 3,898 | \$ 3,703 | \$ 3,701 |
| Edison International | A3 Negative | \$ 3,790 | \$ 3,879 | \$ 4,072 |
| OGE Energy Corporation | A3 Negative | \$ 660 | \$ 810 | \$ 728 |
| Pinnacle West Capital Corporation | A3 Stable | \$ 1,289 | \$ 1,424 | \$ 1,439 |
| Xcel Energy, Inc. | A3 Stable | \$ 3,225 | \$ 3,238 | \$ 3,363 |
| Alliant Energy Corporation | Baa1 Negative | \$ 1,182 | \$ 1,456 | \$ 1,520 |
| Ameren Corporation | Baa1 Stable | \$ 2,164 | \$ 2,204 | \$ 2,264 |
| American Electric Power Company, Inc. | Baa1 Stable | \$ 5,039 | \$ 5,945 | \$ 6,505 |
| CenterPoint Energy, Inc. | Baa1 Negative | \$ 1,423 | \$ 1,435 | \$ 1,485 |
| CMS Energy Corporation | Baa1 Stable | \$ 1,689 | \$ 1,682 | \$ 1,739 |
| DTE Energy Company | Baa1 Stable | \$ 2,082 | \$ 2,294 | \$ 2,266 |
| PG&E Corporation | Baa1 Negative | \$ 5,662 | \$ 5,646 | \$ 5,900 |
| Duke Energy Corporation | Baa1 Negative | \$ 8,089 | \$ 8,116 | \$ 8,043 |
| Public Service Enterprise Group Inc. | Baa1 Stable | \$ 4,098 | \$ 4,058 | \$ 4,049 |
| Sempra Energy | Baa1 Negative | \$ 4,153 | \$ 3,951 | \$ 3,994 |
| Dominion Energy, Inc. | Baa2 Negative | \$ 6,054 | \$ 5,768 | \$ 5,436 |
| Entergy Corporation | Baa2 Negative | \$ 4,005 | \$ 3,900 | \$ 3,940 |
| Exelon Corporation | Baa2 Stable | \$ 8,672 | \$ 7,741 | \$ 7,612 |
| Evergy, Inc. | Baa2 Stable | \$ 626 | \$ 591 | \$ 595 |
| NISource Inc. | Baa2 Stable | \$ 1,517 | \$ 1,733 | \$ 1,791 |
| PPL Corporation | Baa2 Stable | \$ 2,999 | \$ 3,210 | \$ 3,287 |
| Southern Company (The) | Baa2 Negative | \$ 7,537 | \$ 8,940 | \$ 9,251 |
| FirstEnergy Corporation | Baa3 Stable | \$ 3,253 | \$ 3,117 | \$ 3,002 |
| PNM Resources, Inc. | Baa3 Positive | \$ 622 | \$ 521 | \$ 524 |
| SCANA Corporation | Ba1 Rating(s) Under Review | \$ 1,566 | \$ 1,229 | \$ 1,114 |
| Group Total | | \$ 85,291 | \$ 86,592 | \$ 87,620 |

Source: Company 10K filings, Moody's standard adjustments

Appendix D - 2018-2022 forecast assumptions

Key Base Case assumptions

- » Projected numbers are based on the consolidated financials of a fully regulated utility holding company
- » "Forward test year" (e.g., 2019 net income is derived from 2018 rate base plus 2019 capex less 2019 depreciation less 2019 deferred tax liability (DTL), adjusted for normalization of excess DTLs returned to customers)
- » 50% equity layer used for rate making purposes, as opposed to the holding company capital structure that is roughly 60/40 debt/equity
- » Cash tax rates: 2018- 0%, 2019- 0%, 2020- 5%, 2021- 10%, 2022- 15%
- » Additional cash inflow from operations that exactly offsets the cash outflow due to normalized excess deferred tax liabilities returned to customers
- » Capex - 5 year projected CAGR is 5.0% versus the 5 year historical CAGR of 5.7%
- » Dividend growth is set to match Net Income growth, which is roughly 8% year-over-year
- » \$20 billion of equity issuance in 2018 to reflect holdco efforts to strengthen their balance sheets
- » Funding percentage of negative free cash flow is 88/12 debt/equity; set to keep debt and equity CAGR equivalent at about 6%

Key differences in Upside Case assumptions

- » 53% equity layer in rates
- » Cash tax rates: 2018- 0%, 2019- 0%, 2020- 3%, 2021- 5%, 2022- 10%
- » Regulators approve a cash inflow that is twice the size of the cash outflow due to normalized excess deferred tax liabilities returned to customers
- » 2019 Capex is flat to 2018 and declines 5% year-over-year thereafter
- » Funding percentage of negative free cash flow is 60/40 debt/equity (debt CAGR of 2%, equity CAGR of 7%)

Key differences in Downside Case assumptions

- » 4% inflation on O&M, Taxes and Other OpEx
- » Regulators approve a cash inflow that is half the size of the cash outflow due to normalized excess deferred tax liabilities returned to customers
- » 7% Capex growth year-over-year
- » Funding of negative free cash flow is 100% debt (debt CAGR of 7.8% vs. equity CAGR of 5.0%)

Moody's related publications

Sector In-Depth:

- » [Offshore Wind is Ready for Prime Time](#) 29 March 2018
- » [Tax Reform is Credit Negative for Regulated Utilities Sector, but Impact Varies by Company](#) 24 January 2018
- » [Cross-Sector – US: FAQ on the Credit Impact of New Tax Law](#) 24 January 2018
- » [Cross-Sector – US: Corporate Tax Cut is Credit Positive, While Effects of Other Provisions Vary by Sector](#) 21 December 2017
- » [Regulated Electric & Gas Utilities – US: Insulating Utilities from Parent Contagion Risk is Increasingly a Focus of Regulators](#) 18 September 2017
- » [Renewable Energy - Global: Falling Cost of Renewables Reduces Risks to Paris Agreement Compliance](#) 6 September 2017
- » [Renewable Energy – Global: Renewables Sector Risks Shift as Competition Reduces Reliance on Government Subsidy](#) 6 September 2017

Rating Methodologies:

- » [Regulated Electric and Gas Utilities](#) 23 June 2017
- » [Unregulated Utilities and Unregulated Power Companies](#) 17 May 2017
- » [Regulated Electric and Gas Networks](#) 16 March 2017
- » [U.S. Electric Generation & Transmission](#) 15 April 2013
- » [Natural Gas Pipelines](#) 6 November 2012

Endnotes

- 1 Our cash flow analysis consists of three primary measures, including: cash flow from operations (CFO), funds from operations (FFO) and CFO before changes in working capital. For purposes of this report we reference FFO due to our forecast scenarios' focus on Net Income, Depreciation and Deferred Taxes (including regulatory liabilities associated with deferred taxes).

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